

CASE STUDY: PROJECT MANAGEMENT / DEVELOPMENT

INDUSTRY

Medical Practice Services

SERVICES PROVIDED

Project Management, Strategic Business Process Consulting

COMPANY

Client partners with health care organizations and physicians to align their operations by providing revenue cycle management, practice management, consulting services, business process analysis and software integration solutions. Leveraging its knowledge and experience in hospital-physician alignment, client improves processes, optimizes technology and builds on trusted patient relationships, enabling hospitals and physician practices to offer quality health care.

CHALLENGE

Client seeking an improved process and technology for its claim's adjudication process. Client needs process to run more efficient and reduce cost of processing.

SOLUTION

Created, designed and developed a business concept to sell medical practice services on membership basis through a website portal. Developed an application that speeds up a practice's revenue cycle by delivering more payment options from more payers, while helping to reconcile claims payments and identify patient responsibility more quickly. Improved payment and claim follow through process by 17%. Growth on revenue from the increase was \$12 million.